

June 23, 2017

Mr. Iain Watson  
Flagro Industries  
26 Benfield Drive  
St. Catharines, ON  
L2S 3V5

Re: Letter of Reference

It is with great pleasure that we recommend Flagro as a preferred supplier. Stephenson's Rental Services has enjoyed a long standing and mutually beneficial relationship with Flagro, one of the most important & reliable heating equipment suppliers to our *Heating Solutions* division.

Over the past 15 years, *Heating Solutions* has been Flagro's largest Canadian customer for good reason. Throughout that period we have experienced exponential growth and Flagro has always been there to support us. Product quality and diversity is good and they have gone the extra mile to support unique product modifications for us to ensure the products better meet our customer's demanding needs.

We enjoy a close working relationship at many levels within the organization and find their knowledge, integrity and responsiveness among the top of many organizations we deal with.

Flagro would be a valued supplier to any company and I am happy to give them my wholehearted endorsement.

Sincerely,



John Flint  
Director, Climate Services